

# Succession 6% Real Income

March 2023



**SUCCESSION FINANCIAL PLANNING**  
Advisory Services (PTY) Ltd  
Licensed Financial Services Provider PSP 41158

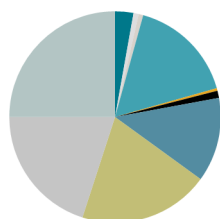
## FUND DETAILS

<b>Fund Category</b>	Worldwide Multi Asset Flexible
<b>Benchmark</b>	CPI+6%
<b>Risk Profile</b>	Aggressive
<b>Investment period</b>	7 years or longer
<b>Launch Date</b>	01 August 2020
<b>Fund Size</b>	R 93 million
<b>Platform</b>	Glacier

## FUND OBJECTIVE

The Real Income solution aims to provide investors with a level of income that is consistent with the associated risk of a long-term investment. The preservation of capital is extremely important to ensure continued income security. The solution will use strategies that increase overall downside protection while at the same time seeking to share in upside returns. However, the benchmark used by this portfolio has significant exposure to riskier strategies that can lead to capital losses in the short term. The solution may also be exposed to Retail Investment Hedge Funds, a multi-strategy alternative fund, and a smoothed bonus fund. Smoothed bonus funds declare monthly bonuses in a way that helps reduce short-term volatility. Investors in this solution should have an investment horizon of seven years or longer. The solution is not compliant with Regulation 28 of the Pension Funds Act, 1956.

## ASSET ALLOCATION



Equity, 2.8%	International Cash, 1.1%
Bonds, 0.8%	Hedged, 12.9%
Cash, 0.7%	Alternatives, 20.0%
International Equity, 16.3%	Global Smoothing Portfolio, 20.0%
International Bonds, 0.4%	Smoothing Portfolio, 25.0%

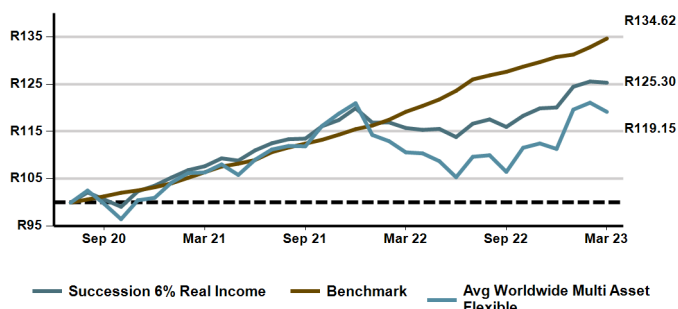
## INVESTOR PROFILE

This fund is suitable for investors looking for:

- High levels of income withdrawals from their living annuity
- Capital preservation over the medium term
- A minimum investment horizon of 7 years or longer

## CUMULATIVE PERFORMANCE SINCE LAUNCH

Growth of R100 investment



Performance (%)	Fund*	Benchmark	Avg Worldwide Multi Asset Flexible
1 Month	-0.21	1.37	-1.60
3 Months	4.35	2.97	7.03
6 Months	8.05	5.50	11.89
1 Year	8.25	12.97	7.72
2 Years (annualised)	7.88	12.48	5.84
YTD	4.35	2.97	7.03
Since Launch	8.83	11.79	6.79

## RISK STATISTICS (2 YEARS)

	FUND*
Returns (annualised)	7.88%
Standard deviation (annualised)	5.03%
% Positive months	70.83%
Maximum drawdown	-5.07%
Sharpe ratio	0.58

## MANAGER SELECTION (%)

Amplify SCI Absolute Income Retail Hedge (Acumen)	2.50	Multi-Strategy Alternative	20.00
Amplify SCI Diversified Income Retail Hedge (Terebinth)	2.50	Nedgroup Global Equity Feeder	4.00
Amplify SCI Income Plus Retail Hedge (Matrix)	2.50	Ninety One Global Franchise Feeder	4.00
Amplify SCI Managed Equity Retail Hedge (Oyster Catcher)	5.35	PSG Flexible	1.85
Centaur BCI Flexible	3.00	Sanlam Multi-Managed Smooth Global Growth	20.00
Coronation Global Optimum Growth	9.30	Sanlam Multi-Managed Smooth Growth	25.00

MONTHLY FUND PERFORMANCE* (%)	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	YTD
Fund 2023	3.64	0.89	-0.21										4.35
Fund 2022	-2.54	0.04	-1.00	-0.34	0.17	-1.49	2.49	0.77	-1.35	2.02	1.33	0.16	0.14
Fund 2021	1.66	1.49	0.78	1.55	-0.44	1.99	1.36	0.75	0.11	2.31	1.12	2.12	15.79

## FEES (% INCL. VAT)

Annual Solution Fee	0.40	Underlying Manager TER's	1.48
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The investor is liable for CGT on any transactions in the units of the underlying unit trust within the wrap funds. Compulsory investments are not subject to CGT. Performance is calculated using net returns (after fees) of the underlying unit trusts, and quoted excluding wrap fund fees. Performance quoted is pre-tax. Fund performance numbers shown are for a notional portfolio and do not reflect the actual performance of the client invested in the wrap fund due to timing differences of investments or disinvestments of the client. Benchmark returns for CPI are based on actual published returns and an estimated one month return for the month of the report date. ASISA Benchmark returns are the ASISA returns available as at the time of reporting.

## CONTACT DETAILS

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## MANAGER COMMENT

Most global markets finished the month of March (and Q1 2023) in positive territory, showing resilience in a highly volatile month. This is despite the banking mini-crisis, fears of contagion in the US banking sector and persistent concerns that higher interest rates will trigger a global recession. Locally, the JSE was among a minority of major global markets to end the month lower, however it still performed well enough to remain in the "green" for the quarter.

Developed equity markets ended the quarter on a positive note, with the MSCI World Index returning 2.83% m/m in USD and -0.61% m/m in ZAR. This result also marked the first time we have witnessed back-to-back positive quarters for equity markets in almost two years. The tech-heavy Nasdaq 100 index was amongst the best performing in March. The S&P 500 closed 3.67% higher m/m, despite the mini-banking crisis experienced in the US. European equities pushed higher for the third consecutive month, with the Euro Stoxx 50 (€) closing 2.01% higher m/m. UK equities underperformed their global counterparts during the month, with the UK's blue-chip FTSE (£) falling by 2.84% m/m.

Emerging markets fared slightly worse than their developed counterparts for the second consecutive month. The MSCI Emerging Markets Index closed 2.73% higher m/m in USD and 0.71% lower m/m in ZAR.

The South African equity market ended lower in March for the second consecutive month, with the FTSE/JSE All Share Index closing 1.26% lower m/m. Companies geared towards the domestic economy were amongst the worst performing, with concerns around the impact of increasing costs related to operating under the country's severe load shedding conditions. JSE-listed banks were also dragged lower as confidence in the global banking system diminished.

On a sector level, Resources led the pack, benefitting from a rebound in gold and other commodity prices, closing 2.85% higher m/m. Financials gained slightly, closing 1.63% higher m/m, while Industrials lagged, falling 0.65% m/m. SA Listed Property fell for the third consecutive month, closing down 3.39% m/m. Local Bonds gained in the high interest rate environment, with the All Bond Index (ALBI) returning 1.32% m/m. Cash (STeFI) delivered a moderate return of 0.61% m/m. South African growth managers (1.13% m/m) outperformed value managers (-3.73% m/m), consistent with the global experience.

The rand benefitted from a combination of a weaker dollar and the SARB rate hike surprise, appreciating by 3.46% m/m. The rand also gained as much as 1.30% and 0.99% m/m against the sterling and euro respectively. However, the rand lost 2.29% m/m against the Japanese yen.

## PORTFOLIO MANAGER



**Paul Wilson**  
BSc (Hons) Actuarial Mathematics; CFA  
Charterholder

Paul joined Sanlam in 2011 as an investment analyst before being appointed to his current position of Chief Investment Officer in 2013. As CIO, Paul heads up a substantial team of experienced investment professionals in Sanlam's Multi-Management team. As solutions architects, the team performs in-depth macro and manager research that informs the portfolio construction process, which is encompassed within a disciplined framework. Sanlam's multi manager investment team has an exceptional tactical asset allocation track record, giving them a distinct competitive edge.

In his previous capacity as head of research, Paul ensured that the quality of data was high and appropriate for the investment process. His responsibilities included due diligence at a manager level, developing new analysis methods, writing articles and doing research. In his role as portfolio manager, Paul was responsible for client portfolios and making trading and investment decisions.

Before joining Sanlam, Paul fulfilled the roles of head of asset manager research and an investment consultant at Jacques Malan Consultants & Actuaries. He also gained experience as a business analyst at Monocle Solutions and a Quantitative Analyst at RisCura Solutions in 2004.

Paul is a certified Chartered Financial Analyst (CFA) and also has a BSc (Honours) in Actuarial Mathematics from the University of Pretoria.

## MANAGER INFORMATION

Sanlam Multi Manager International (SMMI) (Pty) Ltd

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